

June 8, 2010

EC America, Inc.  
8444 Westpark Drive  
Suite 200  
McLean, VA 22102

Reference: **GSA MAS GS-35F-0511T**

Subject: Participating Dealer Status

To Whom it May Concern:

The purpose of this letter is to certify that **PS Technologies** is an authorized Dealer for **Tandberg** products on the EC America **GSA Multiple Award Schedule number (GSA Contract GS-35F-0511T)**.

EC America is the sole GSA Contract holder for **Tandberg**. As such, EC America, at the discretion of Tandberg, has authorized select Tandberg partners to participate as Dealers under the **EC America GSA Contract GS-35F-0511T** whereby the terms and conditions of the EC America GSA Contract control the sale of the products available from Tandberg. These Dealers have been added to the EC America GSA Contract as an Authorized Ordering Point through an administrative modification process with the General Services Administration (GSA).

As an appointed Dealer under the aforementioned contract, **PS Technologies**, as an authorized Order Point, is allowed to issue quotes under the EC America GSA Contract and take receipt of Purchase Orders issued by Agencies qualified to purchase under GSA Contract. Furthermore, **PS Technologies** is authorized to invoice and accept payment for these orders. **PS Technologies** has agreed to comply with the same terms, conditions and prices as the EC America GSA Contract No. GS-35F-0511T for sales made under the Contract.

The Contract cover page and Ordering Information are available online for your convenience at: <http://ecamerica/manufacturer-detail.asp?ID=TAN&CID=GS-35F-0511T&Lvl=0> or by contacting one of the EC America Account Managers on the following attachment.

Please feel free to contact us if you have any questions.

Sincerely,



Sarah Montague  
Account Manager, Government Channels Division EC America

Attachment: EC America Account Managers for Tandberg

## Attachment

### EC America Account Managers for Tandberg:

#### Jennie Fraker, Account Manager

- Office: 703-752-0598
- Mobile: 412-600-6460
- Email: [Jennie\\_Fraker@immixgroup.com](mailto:Jennie_Fraker@immixgroup.com)
- Video: [jennie\\_fraker@immixgroup.com](mailto:jennie_fraker@immixgroup.com)

#### Sarah Montague, Account Manager

- Office: 703-663-2719
- Mobile: 703-472-4421
- Email: [Sarah\\_Montague@immixgroup.com](mailto:Sarah_Montague@immixgroup.com)
- Video: [sarah\\_montague@immixgroup.com](mailto:sarah_montague@immixgroup.com)